

# Growing to the Moon and Back

MARYLAND BOOK BANK • 2019 ANNUAL REPORT

We gave away our millionth book this year.

*If books were miles, we would have  
traveled to the moon and back. Twice.*





Dear Friends of the Book Bank,



You'd have to travel around the world 40 times to go a million miles. Knowing that, can you believe that at the Book Bank we have delivered a million smiles?

In 2019, we reached an incredible milestone: distributing our one-millionth book to children in the community. That's one million unforgettable stories. One million treasured keepsakes. The truly remarkable thing is that we distributed 450,000 books in 2019 alone.

Last year, I wrote to you about all of the possibilities we saw on the horizon with our new, bigger warehouse space. This year, I write about possibilities realized. With the incredible support of our community, donors and volunteers, we've grown in a big way.

We are excited to share with you our favorite stories and experiences from 2019. They include unveiling a second Bookmobile and increasing the number of children served by our Home Library Project nearly three-fold. Most importantly, we share the voices of the parents, teachers, children and community partners at the heart of our work.

Of course, we still have so much to do. There are still thousands of children in Baltimore City and surrounding communities without books to call their own. So, I ask you to keep giving of your time, your resources and your books. The true beauty of the Book Bank is in our power to turn the little extra we have into truly life-changing moments for others.

With deep appreciation,

Mark Feiring



*"Sometimes I've believed  
as many as six impossible  
things before breakfast."*

"Through the Looking Glass and What Alice  
Found There" -Lewis Carol



*The Maryland Book Bank  
cultivates literacy in under-  
served neighborhoods. We do so  
by partnering with publishers  
and community members to  
turn donated books into hand-  
picked home, classroom and  
community libraries.*



*“Before the Bookmobile came, I was using the nutrition label on the cereal box to read with my daughter. Now, we have real books to read, and it makes all the difference in the world.”*

– Parent, Maree G. Farring Elementary/Middle



# Stories We Love



“When I first started as a school librarian, I wasn’t sure how I was going to meet the needs of my students. Over four years, I’m very proud to say I’ve been able to add more than 4,000 books to my students’ home libraries through the Bookmobile. My students live in under-served communities and in homes that don’t have books for enjoyment—books that are colorful, new and bright. They may never be able to walk into a bookstore and buy five new books like other kids, and that experience matters. The Bookmobile boosts their confidence and makes them feel like they matter because they get to ‘shop’ for their own books. On the Bookmobile, no one is going to tell them to put it back because they can’t afford it. It’s theirs to keep forever, and they treasure that.”

– Erin Hauser, school librarian, Glenmount Elementary/Middle

*“I like when the Bookmobile comes because I get to see a lot of books that I’ve never seen before and try out new books.”*

– Eden, second grader at Glenmount



*“I really love the Bookmobile because it looks like a lab full of books. Labs are cool because you get to make potions and robots.”*

– Daius, second grader at Glenmount

Never Miss Another Story!

Follow us on Instagram: @MDBookBank

Like us on Facebook:

[facebook.com/TheMarylandBookBank/](https://www.facebook.com/TheMarylandBookBank/)





SO MANY  
BOOKS  
SO LITTLE  
TIME



2016: 150,000 Books

*Number of books distributed  
through Book Bank Programs*

2017: 262,000 Books

2018: 360,000 Books

2019: 450,000 Books

# 2019 By the Numbers

75,000  
Children served  
across Maryland through  
Book Bank community  
memberships



58,000  
Number of books sorted by  
volunteers on Books for Kids Day  
*(up from 20,000 last year)*



1,800  
Visitors to Book  
Bank in 2019



2018: 28,000

2019: 33,000

Served by the Bookmobile



# Bookmobile

The Bookmobile is our community’s mobile, no-cost bookstore. Every time a child boards the Bookmobile, they can peruse hundreds of titles to select five books to take home and keep, forever.

One of the highlights of 2019 was unveiling and deploying our much-anticipated second Bookmobile, generously donated by the Baltimore Ravens. Our partnership with the Ravens is critical to our efforts to reach every home and classroom.

*“It was a shot of energy that came at the perfect time,” said Program Manager Kimberly Crout. “It led us into 2020 on track.”*

In addition to visiting nearly 100 schools and recreation centers, our Bookmobiles also visited events like the Pigtown Festival, the Great Blacks in Wax Black History Community Fair, Medfield’s Back to School Night, and the Edmondson Village Back to School Rally.





# Home Library Project

The Home Library Project is the Book Bank's concentrated book distribution program in partnership with Baltimore City's Literacy Intensive schools. The program allows students in grades K-2 to select 20 new books over the course of the school year through two annual visits, one in the fall and one in the spring. At the end of three years, second graders will have a home library of at least 60 books that rivals that of a middle- or higher-income child. This program costs less than \$15 per child to implement.

The Home Library Project grew from serving 11 schools and 1,800 students in 2018-2019 to 27 schools and 5,000 students in 2019-2020. In 2019, The Book Bank signed a Memorandum of Understanding with Baltimore City Public Schools to become an official vendor, formalizing our partnership with a goal of expanding to serve all students over time.

"The Home Library Project is an important complement to the district's Literacy Blueprint strategy. The books that children receive through the Home Library Project help to build content knowledge that inspires their own writing, storytelling and performances. Moreover, parents and caregivers are their children's first and best teachers, and The Maryland Book Bank is an important part of our efforts to equip parents with resources to read with their children at home."

- Christopher Knighting, Educational Specialist  
Elementary Literacy, Baltimore City Public Schools

The district's Literacy Blueprint strategy appears to be working, and the Book Bank is a key part of that strategy. On average, the schools we served in 2018-2019 gained 3.5% proficiency by just mid-year, outpacing the 1.5% average of all other schools in the district.



## Community Memberships

The Community Membership program allows individuals, teachers, organizations and families to browse our warehouse and select books for their home, program and classroom libraries. We have both fee-based (\$45 per year for individuals and \$200 per year for organizations) and no-cost memberships, to obtain more books based on individual or program need. Many teachers use the membership to build classroom libraries they otherwise couldn't afford. Our organizational members include Baltimore City's Judy Centers, which are early learning centers for disadvantaged children.

*Did you know?*

**The Book Bank has:**

- **2,000 no-cost memberships**  
*Adult members take 25 books per month and children take as many books as they can carry.*
- **400 paid memberships**  
*Individuals select 250 books per month and organizations choose 1,000 books per month.*

# Millionth Book Giveaway!

*According to the book “How Much is a Million?” by David M. Schwartz and Steven Kellogg, it would take you about 23 days to count to one million.*



We engaged the whole community to celebrate our one millionth book. Members of the community voted online to select the two books (one for grades K-2 and one for grades 3-5) that would be declared The Millionth Book. Then, schools entered a drawing to receive the Millionth Book by submitting student-created posters depicting the importance of reading. All students at KIPP Harmony (K-2 winner) and Glenmount Elementary (3-5 winner) received a brand-new copy of the Millionth Book as well one other book of their choice from the Bookmobile. The author of “Donavan’s Word Jar” Monalisa DeGross attended the giveaway of her book and spoke to students about the importance and power of words.

*“All kinds of words went into Donovan’s collection. He had big words like PROFOUND that made him feel smart. Little words like CUDDLE warmed his heart. Donovan found that soft words like HUSH soothed his fears. Silly words like SQUABBLE slipped off his tongue and tickled his ears.”*

– Donovan’s Word Jar, Monalisa DeGross



*“In our classroom safe and sound. Fears are lost and hope is found.  
Raise your hand, we’ll go around. All are welcome here.”*

– All Are Welcome, Alexandra Penfold and Suzanne Kaufman

## Special Project: University of Maryland

The Book Bank was thrilled to be the subject of a case study completed by five students in the University of Maryland’s Executive MBA program. As part of the pro bono management consulting project, students examined Book Bank operations and safety, Bookmobile utilization and costs, and human capital to assess areas for improvement. The result: We upgraded our book sorting process by purchasing a hydraulic lift for emptying gaylords of thousands of books, and we are currently fundraising for collapsible gaylords and a new forklift to further increase safety and efficiency. We also clarified job roles, identified where we need more staff capacity and launched a new Bookmobile schedule to optimize our reach. We can’t thank UMD Team Book Bank enough for their ongoing support and dedication.

## A Little Help from Our Friends

### Baltimore Warehouse Collaborative

In 2018, we founded the Baltimore Warehouse Collaborative with our friends at Leveling the Playing Field, Bedtime in a Box, School Colors, Break a Difference and Teacher Supply Swap to share resources and support each other’s missions. This year, we made good on our goal by hosting more than 15 warehouse-wide volunteer events with corporate, school and university volunteer groups. We also hosted over 150 volunteers with Volunteering Untapped, an organization that hosts large-scale volunteer projects for young professionals in Baltimore.





“Some people care  
too much. I think  
it’s called love.”

-A.A. Milne, Winnie-the-Pooh



Volunteer Groups

Thank you to the hundreds of volunteers who gave thousands of hours to the Book Bank this year, sorting and packing books for delivery to young people all over the city.

- |                               |                           |
|-------------------------------|---------------------------|
| Allegis                       | Monarch Academy           |
| Baltimore Collegetown Network | Mosaic                    |
| The Baltimore Ravens          | NAIOP Maryland            |
| Booz Allen Hamilton           | Oldfields School          |
| Business Volunteers           | Reading Partners          |
| CareFirst                     | Repair the World          |
| Central MD Volunteers         | Rock City Church          |
| Collegebound Foundation       | St. Peter's Adult Program |
| Constellation                 | St. Timothy's School      |
| Exelon                        | Stevenson University      |
| Girl Scouts of Central MD     | SquashWise                |
| Green Acres                   | T. Rowe Price             |
| Howard Bank                   | TekSystems                |
| Itineris                      | Towson University         |
| Johns Hopkins Medical Center  | The Park School           |
| Johns Hopkins University      | Under Armour              |
| Kennedy Krieger Institute     | United Way                |
| Literacy Lab                  | Urban Teachers Alliance   |
| Loyola University             | Volunteering Untapped     |

Financial Donors

Foundations

\$10,000 and above

- The Abell Foundation  
The Harry and Jeanette Weinberg Foundation  
The Baltimore Ravens Foundation  
The Baltimore Children and Youth Fund  
The Hirschhorn Foundation  
Clayton Baker Trust  
T. Rowe Price Foundation  
Exelon Foundation

\$5,000 to \$9,999

- M&T Bank Foundation  
TD Charitable

\$1,000-\$4,999

- Bessemer Trust

Corporations

\$1,000+

- Carefirst  
Cruser Mitchell LLP  
Cohill Insulation LLC  
KG Sheet Metal Services  
Welch & Rushe Inc.  
Womble Bond Dickinson

Up to \$1,000

- Blue Ridge Sports Cars  
Law Library Association

Individual Donors

\$1,000+

- Dean Ford  
Robert Geer  
Sarah Hackney  
Ryan Haggerty  
Stuary & Lynn Janney  
Brian Kasabula  
Don Killgallon  
Adriana Roane  
David Welch  
Vernon & Lucy Wright  
Julian Yochum

\$100-999

- Laura Abel  
Tom Adolph  
Deborah Armstrong  
James Bellor  
Heather Binder  
Leslie Bishop  
Robert Brady  
Elizabeth Buck  
Christina Chambreau  
Susan Cohen  
Richard Corner  
Kristie Corns  
Kim Crout  
Donna Dannals  
Jennifer Davis  
Kristin Dodson  
Craig Duffler  
Robert Ellrich  
Christopher & Christopher  
Sperl Erckert  
Mark & Kate Feiring  
Julia Felscher  
Jennifer Fleury  
Alex Franks  
Brian Glock  
Jennifer Hale  
Elizabeth Handy  
David Harris  
Kevin Hart  
John Heinrichs  
Cornelia Ives  
Becky Jacob  
Katherine King  
Allison Kloc  
Geoffrey Kroll  
Aliza Libman  
Karen & John Long  
James Marotta  
Merry Martin  
Dennis Mather  
Cheryl & Jeff Mathieu  
Katherine Merrell  
William Meyer  
Heidi Miller  
Aaron Milstone  
Ethel Nickerson  
Nancy & Darl Packard

- Kathleen Plitt  
James Powers  
Stephen Prest  
Leslie Rogers  
Megana Sankaran  
Helen Schardt  
Anne Schwartz  
Celeste Sollod  
Megan Sparks  
Trent Stroup  
Mary Turos  
Joseph Valentino  
Tag Wagner  
Robyn Walker  
Doug Woodward  
Elizabeth Wrightson  
Lisa Young

Up to \$100

- Chrystie Adams  
Sandy Alexander  
Lynda & Chris Allen  
Kristen Argenio  
Kristina Berdan  
Jennifer Blumenthal  
Liz Boyce  
Melanie Bricker  
Susan Burke Harrison  
Melissa Capello  
Mitchell Cohen  
Chere Dannettel  
Laurel Davis  
Debra Donahoo  
Siobhan Drumgoole  
Ben Falk  
Mollie Fein  
Leslie Ferrara  
Elizabeth Fields  
Carrie Flora  
Alyson Fowler  
Carrie Fox  
Eric Gasior  
Paul Gladkowski  
Karen Gordon  
Roxanne Grossman  
Dolores Haddad  
Rachel Harvey  
Reid Henderson

- Mary Hergenhan  
Casey Herrfeldt  
Shelby Hiken  
Tracey Hrica  
Hope Karan  
Robin Keeley  
Christopher Kelsey  
Rebecca Keyser  
Julie Knauer  
Kristina Korona  
Alison Krawczak  
Rachel Krug  
Craig Lassner  
Gina Le  
Andrea Leary  
Stephanie Lewis  
Sue Lewis-Penix  
Elizabeth Lightffot  
Deborah Logue  
Sarah Lohnes  
Leigh Lowe  
Kendall Ludwig  
Rachel Mattos  
Amy Mensch  
Barbara Mischel  
Michele Monde  
Marie Murphy  
Christine Osenburg  
Christine Parker  
Brian Pham  
Velma Phillips  
Ann Pitcock  
Maryann Protz  
Jayme Provencher  
Roham & Ashley Rafat  
Jessica Reed  
Kelly Rhodes  
Greta Richard  
Tia Richardson  
Gregory Robinson  
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Amanda Sapp  
Kimberly Schmitt  
Kathleen Schneider  
Mihir Sheth  
Darlene Smith  
Scott Soloway  
Jennifer Stratman  
Lindsay Sullivan

- Mathew Tabb  
Nicole Tedeschi  
Sidney Thomas  
Diane Threat  
Daniel Tracey  
Phillip Trovato  
Matthew Unfried  
Robin Vaughn  
Mina Wender  
Lara Westwood  
Ilene Wilson  
Marissa Woods

Book Donors

10,000 or More Books:

- Better World Books  
Planet Aid

1,000 or More Books:

- Roland Park Country School  
Drumm Family  
The Park School  
Sarah Spaeth  
Friends School  
Martin Koretzky  
Stephanie HELLeringer  
Olney Community Theater  
Boy's Latin

500 or More Books:

- American Booksellers Association  
EBI Inc.  
Johns Hopkins Physics Lab  
Carol Mullan  
David Ray  
Friends of Light Street  
Starbucks at the Rotunda  
Gwen Cargill  
James Taylor  
John Dykstma  
Carole Gintta  
Marianna Moud  
Christina Solomon  
Prince George's Community College



## Help Us Write the Next Chapter

### Give

More than 200 schools have requested a visit from the Bookmobile, so it's time to grow! Make a financial contribution to the Maryland Book Bank to support our operations and help us reach even more children in Baltimore City and the surrounding counties.

### Donate

Give your beloved books a second life! Donate your new and gently used books of all kinds to our warehouse, or host a book donation drive at your school, job or place of worship. We'll provide the materials and make it fun for your community.

### Volunteer

Volunteers are the lifeblood of the Maryland Book Bank. Stop by the warehouse at 1794 Union Ave. on Wednesdays, Fridays and Saturdays, or email Kimberly at [kcrout@marylandbookbank.org](mailto:kcrout@marylandbookbank.org) to set up a special volunteer event or regular schedule.

### Join our Board

As we grow our organization, we are also seeking to expand our board. If you or someone you know is passionate about our mission with experience in Fundraising, Marketing/development or PR/Communications, please contact our Board Chair: Dr. Lindsay Sullivan, Ed.D., at [lindsaysullivan7982@gmail.com](mailto:lindsaysullivan7982@gmail.com).



## We've Already Reached Nearly 800 Schools and Community Organizations in Maryland. Are your favorites on the list?

1st District Baltimore City Council  
7 Day Kiddie Care  
7 Oaks Community Center  
901 Arts  
A World of Friends Learning Center  
Abbottston Heights Elementary  
Academy for College and Career Exploration  
Active Achievers  
Agape Health Systems, Inc.  
AHC Greater Baltimore  
AHC Greenspring Apartments  
Akoban Foundation  
Al Rahmah School  
Albert Einstein High  
Alexander Hamilton Elementary  
All 4 One Creative Arts  
All My Kids Day Care Center  
Alliance for Community Teachers and Schools  
Alternative Directions  
Annandale Terrace  
Annie's Ark Inc  
Appletree @ Achievement Prep  
Arbutus Middle  
Arlington Elementary  
Armistead Gardens Elementary  
Arrow Center for Education  
Arundel Elementary  
Asia America Initiative  
Atholton High  
Avalon Elementary  
Azal's Education Programs  
Bais Yaakov  
Baltimore Alumnae Chapter  
Baltimore City Child Care Resource Center  
Baltimore City Recreation & Parks  
Baltimore Collegiate School for Boys  
Delta Sigma Theta Sorority, Inc.  
Baltimore County Department of Health  
Baltimore Design  
Baltimore Healthy Start  
Baltimore Highlands Elementary  
Baltimore Infants and Toddlers Program  
Baltimore International Enrichment Program  
Baltimore Leadership School for Young Women  
Baltimore Medical System  
Baltimore Montessori Public Charter School  
Baltimore School for the Arts  
Banneker Blake Academy  
Bar Association of Baltimore City  
Barclay Elementary

Barnaby Manor  
Barnard Elementary  
Barnesly Elementary  
Battle Grove Elementary  
Battle Monument  
Bay Brook Elementary  
Bear Creek Elementary  
Bedford Elementary  
Beechfield Elementary  
Bel Pre-Elementary  
Belle Grove Elementary  
Bellows Spring  
Belmont Elementary  
Belvedere Square Market LFL  
Berkshire Elementary  
Bernard Elementary  
Beth Tfiloh  
Bethany Baptist Church  
Bethesda Elementary  
Beverly Farms Elementary  
Birthday Books Project  
Black Girls Vote  
Blossoms of Guyana  
Blow Pierce Academy  
B'more Literacy Tours  
Bmore4kidz  
Bnos Yisroel Of Baltimore  
Board of Child Care- Strawbridge  
Bollman Ridge  
Bon Secours Hospital  
Bond Mill Elementary  
Bowman Bridge Elementary  
Brand Baltimore  
Breath of God Lutheran Church  
Brehms Lane Public Charter School  
Bren Mar Park  
Brenda's Little Explorer's Daycare  
Brent Elementary  
Bright Horizons at Tide Point  
Bright Horizons Newbury  
Brock Bridge Elementary  
Brook Grove Foundation  
Brookfield Christian  
Brooklyn Park Elementary  
Brown Station Elementary  
Brown's Memorial Baptist Church  
Bryant Woods Elementary  
Building Owners & Managers Association  
Burnt Mills Elementary  
Burtonsville Elementary  
Bushy Park Elementary  
Callaway Elementary  
Calvary Baptist Church  
Calvert  
Calverton Elementary  
Calvin M. Rodwell Elementary  
Camp Excel

Campfield Early Learning Center  
Carney Elementary  
Carol Creek Montessori Public Charter School  
Catherine T. Reed Elementary  
Catholic Charities  
Catonsville Elementary  
Catonsville High  
CCBC Owings Mills  
Cecil Elementary  
Cecil Kirk Recreation Center  
Cedar Lane Pre  
Cedar Tree Academy  
Cedermere Elementary  
Centennial Lane Elementary  
Center for Innovation and Leadership in Special Education  
Center for Pregnancy Concerns  
Center for Urban Families  
Central Church of Christ  
Centro Nio  
Centro Sol  
Chadwick Elementary  
Changing Lives MD  
Charles Carroll Barrister Elementary  
Charles Drew Elementary  
Chase Brexton Health Care  
Cheder Chabad  
Cherokee Lane Elementary  
Cherry Hill Elementary  
Cherry Hill Homes  
Cherrydale Apartments  
Chesapeake Terrace Elementary  
Chevy Chase Elementary  
Child Care Links  
Children First of Baltimore  
Children of Promise  
Children's College  
Children's Manor Montessori  
Childtime Learning Center  
Christ Child Society  
Christian Memorial Church  
Church of The Guardian Angel  
City Council District 1  
City Neighbors Public Charter School  
City Springs Elementary  
City Union of Baltimore  
Claremont School  
Clarksville Elementary  
Coldstream Park Elementary  
Colgate Elementary  
College Gardens Elementary  
Collington Square Elementary  
Columbia Academy  
Commodore John Rodgers Elementary  
Community Baptist Church  
Concerted Care Group

Connexions School for The Arts  
Cool Spring Elementary  
Cora L. Rice Elementary  
Cradlerock Elementary  
Creative City Public Charter School  
Creative Kids Day Care  
Cresthaven Elementary  
Cross Country Elementary  
Curtis Bay Elementary  
Curtis Bay Judy Center  
Dallas F. Nicholas, Sr. Elementary  
Darchei Noam Montessori  
Dayton Oaks Elementary  
Davenport School  
Dawson Safe Haven Center  
Dayspring Head Start  
Dayton Oaks Elementary  
Deep Creek Elementary  
Deep Creek Middle  
Deep Run Elementary  
Deer Park Elementary  
Deerfield Elementary  
Department of Juvenile Justice  
Developing Minds Child Care Center  
Diamond Elementary  
Difference Makers  
District Heights Elementary  
DMV Youth Initiative  
Dogwood Elementary  
Dorchester County Public Schools  
Dorothy I. Height Elementary  
Downtown Baltimore Childcare Center  
Dr. Bernard Harris, Sr. Elementary  
Dr. Carter G. Woodson Elementary  
Dr. Martin Luther King, Jr. Elementary  
Dr. Nathan A. Pitts-Ashburton Elementary  
Dru Mondawmin Healthy Families  
Druid Heights Resident Association  
Ducketts Lane Elementary  
Dunbar High  
Dundalk Elementary  
Eager St. Academy  
Eagle Academy Public Charter School  
Eagle Lodge No. 8  
East Baltimore Medical Center  
Easter Seals Child Development Center  
Eastern Tech  
Edgecombe Circle Elementary  
Edgewood Elementary  
Edgewood High  
Edgewood Middle  
Edmondson Heights  
Education That, LLC  
Edward M. Felegy Elementary  
Elizabethtown Elementary  
Elmer A. Henderson: A Johns Hopkins Partnership  
Elmwood Elementary  
Emmanuel Early Childhood Learning Center  
Empowerment Academy

Empowerment Temple After School Library  
Empowerment Temple AME  
Essex Elementary  
Eutaw Marshburn Elementary  
Experience Corps  
Fairland Elementary  
Faith Lane Elementary  
Falls Meade Elementary  
Featherbed Lane Elementary  
Federal Hill Preparatory  
Fellowship Christian  
Feynman  
Filbert Street Garden  
Fishes & Loaves Pantry, Inc.  
Flora Singer Elementary  
Flower Hill Elementary  
Flower Valley Elementary  
Forest Hill Elementary  
Forest Park Senior High  
Forest Ridge Elementary  
Fort Elementary  
Fort Smallwood Elementary  
Fort Towns Elementary  
Fort Worthington Elementary  
Four Seasons Elementary  
Four Town Elementary  
Fox Chapel Elementary  
Francis C. Hammond Middle  
Francis Scott Key Elementary  
Frank Hebron-Harman Elementary  
Franklin Elementary  
Franklin Square Elementary  
Fred B. Ledig Rec. Center  
Frederick Elementary  
Free Forrest Elementary  
Freetown Elementary  
Friends of Druid Hill Park  
Friends of Patterson Park  
Friends School of Baltimore  
Friendship Public Charter School  
Friendship School  
Fullerton Elementary  
Fulton Elementary  
Furley Elementary  
Furman L. Templeton Preparatory Academy  
Futures Education Foundation  
Gaithersburg Elementary  
Gaithersburg Judy Center  
Galway Elementary  
Gan Israel  
Gardenvillage Community Association Outreach, Inc.  
Gardenville Elementary  
Garret Park Elementary  
Garrett Heights Elementary  
George Cromwell Elementary  
George Fox Middle  
George W. F. McMechen High  
George Washington Elementary  
Georgetown East Elementary  
Georgian Forest Elementary  
Gilford Elementary  
Gilmor Elementary

Girl Scouts of Central Maryland  
Girls Who Brunch  
Glenmar Elementary  
Glenmount Elementary /Middle  
Glenn Allen Elementary  
Glyndon Elementary  
Go and Sin No More Outreach  
Goddard School of Pasadena  
Gorman Crossing Elementary  
Govans Elementary  
Graceland Park O'Donnell Heights  
Grange Elementary  
Great Seneca Creek Elementary  
Greater Grace Christian Academy  
Green Street Academy  
Greenbelt Elementary  
Greencastle Elementary  
Greenspring Montessori  
Growing Needs Foundation  
Guilford Elementary  
Gunpowder Elementary  
Gwynns Falls Elementary  
Halberd Academy  
Halethorpe Elementary  
Hamilton Elementary Middle  
Hammond Elementary  
Hammond High  
Hampden Christian School  
Hampden Elementary  
Hampstead Elementary  
Hamptead Hill Academy  
Hampton Elementary  
Hand & Hand Early Intervention  
Hanover Hills Elementary  
Harford Community Christian  
Harford Heights Elementary  
Harlem Park Elementary Middle  
Harmon Elementary  
Harmony Hills Elementary  
Harper's Helpers  
Harry And Jeanette Weinberg Early Childhood Center  
Hawthorne Elementary  
Hazelwood Elementary  
Hebbsville Elementary  
Hebron-Harman Elementary  
Heritage Instructional Services  
Hernwood Elementary  
High Point High  
High Road School of Baltimore County  
Highbridge Elementary  
Highland Elementary  
Highlandtown Elementary  
Hillcrest Elementary  
Hilltop Elementary  
Hilton Elementary  
Historic East Baltimore Community Action Coalition  
Holabird Academy  
Hollifield Station Elementary  
Homewood Early Learning Center  
Hot Spring Elementary  
Howard University  
I5 Kids Early Learning Center

Imagine Foundations at Morningside  
Public Charter School  
Infants and Toddlers  
Ingenuity Prep Public Charter School  
Inheritance Child Care Center  
Inspired Hands Early Learning Child Development Center  
International High at Langley Park  
Itineris, Inc.  
J.C. Parks Elementary  
J.P. Ryon Elementary  
Jackson Road Elementary  
James H. Harrison Elementary  
James Mchenry Elementary/Middle  
James Mosher Elementary  
Jeffers Hill Elementary  
Jewels School  
Jewish Academy of Baltimore  
Jewish Community Center  
Joann Leleck At Broad Acres Elementary  
John Eager Howard Elementary  
John Paul Regional Catholic  
John Ruhrah Elementary  
Johnny Cake Elementary  
Johns Hopkins Bayview  
Johns Hopkins Community Physicians  
Johnston Square Elementary  
Joppa View Elementary  
Judy Center at Cradlerock  
Kennedy Krieger Institute  
Kentra Care Organization  
Kettering Middle  
Kiddys Korner  
Kingdom Life Church  
Kings Home Academy  
Kinmore Middle  
KIPP Baltimore  
KIPP Harmony Academy  
Kita's Angels  
La Petite Academy  
Lakeland Elementary Middle  
Lakewood Elementary  
Landsdowne Elementary  
Lanham Christian  
Lansdowne Elementary  
Laurel Elementary  
Leith Walk Elementary/Middle  
Leonard E. Hicks Community Center  
Lewisdale Elementary  
Lexington Market  
Liberty Elementary  
Liberty Judy Center  
Liberty Road Rec and Parks at Lyons Mill  
Lifebridge Potomac Professionals  
Lillian Jones Recreation Center  
Lily May Carroll Jackson Public Charter School  
Lindale Elementary  
Lindale Middle  
Lindhurst Elementary  
Linton Springs  
Lisbin Elementary

Literacy Warriors  
Little Bennett  
Little Curls and Coils  
Little Eggs Child Care  
Little Flowers Childcare Center  
Little Spellers Childcare  
Loft and Love Christian Day Care Center: Soaring Tots Family Child Care  
Lois T. Murray Elementary  
Long Reach High  
Longfellow Elementary  
Loyola Early Learning Center  
Lyndhurst Community  
Lyndurst Elementary/ Middle  
Lyons Mill Elementary  
Ma Petite School  
MacArthur Middle  
MacDonald Knolls Early Child Care Center  
Magic Moments Early Learning Center  
Magnolia Elementary  
Main Ridge Kids  
Main Street Pediatrics at Foundry Row  
Mama D's Extended Family Day Care  
Mann Residential Treatment Center  
Manna Food Center  
Manor View Elementary  
Maree G. Farring Elementary  
Margaret Brent Elementary  
Marley Elementary  
Marley Middle  
Mars Estates Elementary  
Mary Ann Winterling Elementary  
Mary Harris Mother Jones Elementary  
Maryland School for The Deaf  
Matthew A. Henson Elementary  
Mayfield Woods Middle  
Mayor's Office of Human Services  
Mays Chapel Elementary/Middle  
Mays Woodson Christian Early Learning Center  
McElderry Park Lunch & Literacy  
McElderry Park Masterpieces  
McLean School of MD  
MD Dept of Juvenile Services  
Meade Middle  
Meade Senior High  
Meadow Hall Elementary  
Medfield Heights Elementary  
Mercy Personal Physicians at Lutherville  
Mergenthaler Vocational Technical  
Meridian Public Charter School  
Metropolitan AME  
Middle Branch Aquatic Center  
Middleborough Elementary  
Middlesex Elementary  
Milbrook Elementary  
Milford Mill Elementary  
Milk & Honey Childcare Center  
Mills-Parole Elementary



Miracle City Church  
Mission of Grace International, Inc.  
M-n-m Learn and Play Childcare  
Monarch Academy Baltimore  
    Campus PTA  
Monarch Academy Public  
    Charter School  
Monarch Global Academy  
Monocacy Elementary  
Montebello Elementary/Middle  
Montgomery County Collaboration  
    Council  
Montgomery County State's  
    Attorney's Office  
Moravia Park Elementary  
Morrell Park Elementary/Middle  
Mosaic Church - Rica  
Mosaic Community Services  
Mount Carmel  
Mount Royal Middle  
Mount Vernon Place Early  
    Learning Center  
Mount Washington School  
Ms. Ashley's Childcare  
Ms. D's Daycare  
Mt. Royal Elementary/Middle  
Museum of Industry  
Muvule Academy  
NACA I  
NACA II  
Nantucket Elementary  
NASA Goddard Child Development  
    Center  
National Academy Foundation  
New Adventures Learning Community  
New Era Academy  
New Hampshire Estates Elementary  
New Midway/Woodsboro Elementary  
New Song Academy  
New Town Elementary  
North Bend Elementary/Middle  
North Forrestville Elementary  
Northfield Elementary  
Northwood Baseball League  
Northwood Elementary  
Oakdale Elementary  
Oakwood Elementary  
O'Donnell Heights Health Fair  
Ohr Chadash Academy  
Old Mill Middle  
Olney Elementary  
Orems Elementary  
Our House Early Head Start  
Our Lady of Mount Carmel  
Overlook Elementary  
Owings Mills Elementary  
Padonia International Elementary  
Padonia Park Child Center  
Panorama Elementary  
Papas Land Family Educational  
    Advancement International  
    Foundation, Inc.  
Park West Health System, Inc.  
Parkville High  
Parkville Middle

Pasadena Elementary  
Pathways to College, Civic, and  
    Career Readiness at CCBC  
Patterson Park Elementary  
Patterson Park Public Charter School  
Pedestal Apartment  
Perry Hall Christian  
Perry Hall Elementary  
Pershing Hill Elementary  
Phelps Luck Elementary  
Phoenix Academy  
Pigtown Festival  
Pikesville High  
Pine Crest Elementary  
Pine Grove Elementary  
Piney Branch Elementary  
Pleasant Plains Elementary  
Plymouth Rock Family Day Care  
Point Pleasant Elementary  
Pop Farm  
Port Discovery Children's Museum  
Port Towns Elementary  
Pot Spring Elementary  
Powerhouse  
Powhatten Elementary  
Pregnancy Aid Center  
Princeton Elementary  
Queen's Chapel UMC  
Randallstown Elementary  
Reach Out and Read  
Reach Partnership  
Readership to Leadership  
Reading Partners  
Red House Run Elementary  
Red Pump Elementary  
Reginald F. Lewis High  
Reisterstown Elementary  
Relay Elementary  
Resident Services, Inc.  
Restoration Chapel Children's  
    Ministry  
Richard Henry Lee Elementary  
Riderwood Elementary  
Ridgebrook Elementary  
Ridgecrest Elementary  
Ridgely Middle  
Ridgeway Elementary  
Rippling Woods Elementary  
Riverdale Elementary  
Riverview Elementary  
Robert W. Coleman Community  
    Organization  
Robert W. Coleman Elementary  
Rock Bridge Elementary  
Rock Creek Forest Elementary  
Rock Creek Valley Elementary  
Rock View Elementary  
Rockburn Elementary  
Rogers Heights Elementary  
Rognel Heights Elementary/Middle  
Roland Park Elementary/Middle  
Roland Park Middle  
Rolling Knolls Elementary  
Rolling Terrace Elementary  
Roots and Branches Elementary

Rosaryville Elementary  
Roscoe Nix Elementary  
Rosedale Baptist  
Rosemont Elementary  
Roslyns Creative Learning Center  
Running Brook Elementary  
Safety City Day 2018  
Samuel Chase Elementary  
Samuel Coleridge Taylor Elementary  
Samuel F.B. Morse High  
Sandalwood Elementary  
Sarah M. Roach Elementary  
Scotts Branch Elementary  
Scotts Town Hills  
Seat Pleasant Elementary  
Sela Public Charter School  
Seneca Elementary  
Sequoyah Elementary  
Seton Hill Neighborhood Association  
Seven Oaks Elementary  
Seventh District Elementary  
Severn Elementary  
Shady Spring Elementary  
Sharon Baptist Church  
Sheppard Pratt Hospital  
Sherwood Elementary  
Shiloh Middle  
Shining Stars Childcare  
Sinclair Lane Elementary  
Small Wonders Daycare  
Snow Hill Middle  
South Lake Elementary  
Southgate Elementary  
Speak to My Heart Ministries  
Sporting Hill Christian School  
Spring Creek Home Co-Op  
Springhill Lake Elementary  
St Vincent De Paul Head Start  
St. Anne's School of Annapolis  
St. Anthony School  
St. Casimir School  
St. Claire Lane Elementary  
St. Elizabeth's School  
St. John C C Church  
    Youth Department  
St. John's Lane Elementary  
St. Luke Our Lady of Hope  
St. Matthew's New Life United  
    Methodist Church  
St. Peter School  
St. Stephen's Anglican Church  
St. Ursula School  
St. Vincent De Paul  
Stadium School  
Star- Spangled Banner Flag House  
    and Museum  
Steuart Hill Academic Academy  
Stevens Forest Elementary  
Stonegate Elementary  
Stoneleigh Elementary  
Stonewall Daycare  
Successful Children Learning Center  
Suitland Elementary  
Summit Hall Elementary  
Sunset Elementary

Sussex Elementary  
Swansfield Elementary  
Sweet Prospect Baptist Church  
Talbot Springs Elementary  
Talking Hands Incorporated  
Talmudical Academy of Baltimore  
Taneytown Elementary  
Tarbiyah Academy  
Templeton Elementary  
Tench Tilghman Elementary/Middle  
Tgq Cutz  
The Arc of Baltimore  
The Baltimore Montessori  
The Chesapeake Center  
The Community Builders,  
    Pedestal Gardens  
The Empowerment Academy  
The Estep Experience  
The Family Tree  
The Fulton Community Association  
The Gateway School  
The Goddard School  
The H.O.P.E. Academy  
The Highlandtown Pre  
The Journey School  
The Joy of Learning Center  
The Mount Washington School  
The New Century School  
The Cathedral of Mary Our Queen  
The Seed School of Maryland  
Thomas Jefferson Elementary/Middle  
Thomas S. Stone Elementary  
Timber Grove Elementary  
Tiny Tator Tots  
Torah Institute  
Total Healthcare  
Touchpoint Baltimore  
Transformation of Life  
    Christian Center  
Trinity  
Truesdell Education Campus  
Tunbridge Public Charter School  
Turning Point Education Services  
Twinbrook Elementary  
U2can, Inc.  
Union Baptist Head Start  
United Way of York County  
University of Maryland Center  
    for Study  
University of Maryland Family  
    Medicine Clinic  
Uplift Academy, Inc.  
Uproar Care, Inc.  
Uproar Church  
Urban Teachers  
Urbana Elementary  
Van Bokkelen Elementary  
Vanguard Collegiate Middle  
Vansville Elementary  
Verona High  
Veterans Elementary  
Victorious Attitudes  
Victory Villa Elementary  
Vincent Farm Elementary  
Violetville Elementary

Walden Woods Elementary  
Warren Elementary  
Washington Grove Elementary  
Watch Me Grow Childcare  
Watchful Eye Daycare, LLC  
Waterloo Elementary  
Watkins Mill Elementary  
Watson Hall Montessori  
Waverly Elementary  
Wayside Elementary  
We Imagine  
Weller Road Elementary  
Wellwood International  
West Town Elementary  
West Towson Elementary  
Westchester Elementary  
Western High  
Westminster Elementary  
Westport Academy  
    Elementary/Middle  
Westport Free Library  
Wheatley Education Campus  
Wheaton Woods Elementary  
Whitelock Community Farm  
Whitestone Baptist Church  
Wilde Lake High  
Wildwood Elementary/Middle  
Wilkes School at Grace and  
    St. Peter's  
William Paca Elementary  
William Paca Old Post Road  
    Elementary  
William Pinderhughes  
    Elementary/Middle  
William Tyler Page Elementary  
Winand Elementary  
Windfield Elementary  
Windsor Hills Elementary  
Winfield Elementary  
Wingate Elementary  
Winning Souls Evangelistic Church  
Wolfe Street Academy  
Women Behind the Community, Inc.  
Woodbourne  
Woodbridge Elementary  
Woodholme Elementary  
Woodlawn High  
Woodlin Elementary  
Woodmore Elementary  
Woodridge Elementary  
Woodslane Daycare  
Worthington Elementary  
Wyman Park Peds  
Y Head Start Baltimore City  
Y Head Start Eldorado  
Y In Central Maryland  
    Baltimore County Head Start  
Y In Central Maryland Head Start  
    Yaya's Book Club  
York Women's Association  
Young Audiences Arts for Learning  
Your Child's Bliss

# Year-End Financials

## Revenue & Support

Book Sales	499,746
Gifts in Kind (Donated Books)	3,974,981
Grants	75,690
Program Income	16,498
Other Income Not for Profit	1,520
Individual Giving	77,899
Warehouse Collaborative	52,068

**Total Revenue & Support** **\$4,698,402**

## Cost of Book Sales

Consignment Commissions	14,069
Shipping	131,542
Seller Fees	184,631
Indaba Systems	17,179
Books	430,736
Shipping Supplies	1,797

**Total Cost of Book Sales** **\$779,954**

**Gross Revenue & In-Kind Support** **\$3,918,448**

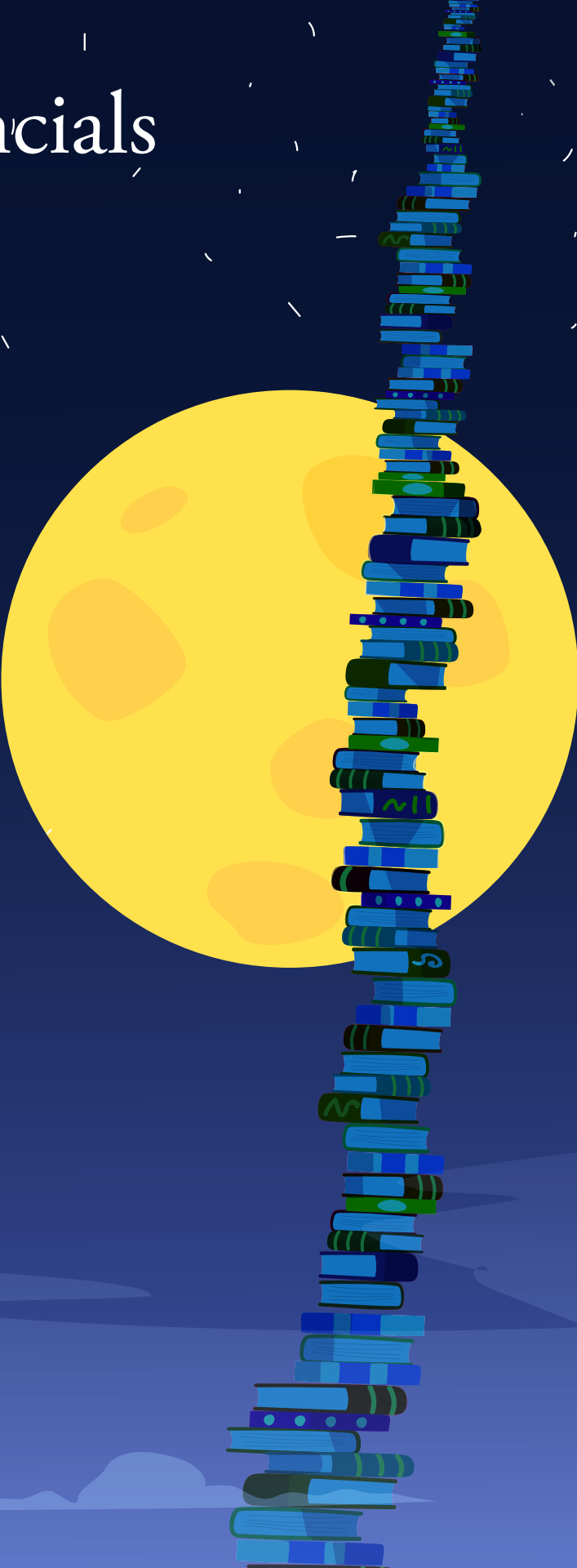
## Expenses

Fees, Taxes, Insurance	37,799
Professional Services	44,025
Supplies, Office Goods, Postage	30,172
Salaries and Wages	169,743
Rent	73,585
Utilities, IT, Telecomm	23,377
Repairs and Maintenance	11,854
Marketing	29,002
Travel & Meetings	3,779
Vehicle Expense	4,589
Depreciation	12,007
Miscellaneous	201

**Total Expenses** **440,133**

## Net Revenue & Support

Donated Goods	
Books	3,437,050
Total Donated Goods	3,437,050
Increase (decrease) in net assets	41,265







*We are grateful to our team of staff and Board of Directors for another year of growth and learning.*

#### **Maryland Book Bank Staff**

Mark Feiring, *Executive Director*  
Kim Crout, *Program Manager*  
Tracey Hipp, *Inventory Manager*  
Lakia Lewis, *Shipping Manager*  
Ian Nagoski, *Inventory Specialist*  
Greg DeoSantos, *Driver*

#### **Board of Directors**

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Sarah Hackney, *Exelon*

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Christopher Sperl, Ph.D.,  
*Greencastle Elementary*

##### **Development & Marketing Committee Chair**

Doug Woodward, *TD Wealth Management*

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Adriana Roane, *Exelon*  
Mary Turos, *Brain Cog*

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Kate Feiring, *Roland Park Country School*  
Eliza McLaren, *Rye Country Day School*  
Mark Smith, *World Vision*

