

# A World of Possibilities

Maryland Book Bank | 2018 Annual Report





## Dear Friends of the Book Bank,



If you train your eyes to look for possibilities, you can find them everywhere. In the well-loved books our patrons donate. In the truckloads of books that arrive from publishers at our loading dock. In the volunteer groups who carefully sort and package our stock. In the stories and characters on the pages. In the wide eyes, big smiles and armfuls of books on the Bookmobile. In the teachers who meet us on the sidewalk, just as excited as their students. In the child care providers browsing our shelves. Because of the support of individuals and community partners like you, the Maryland Book Bank is truly home to a world of possibilities.

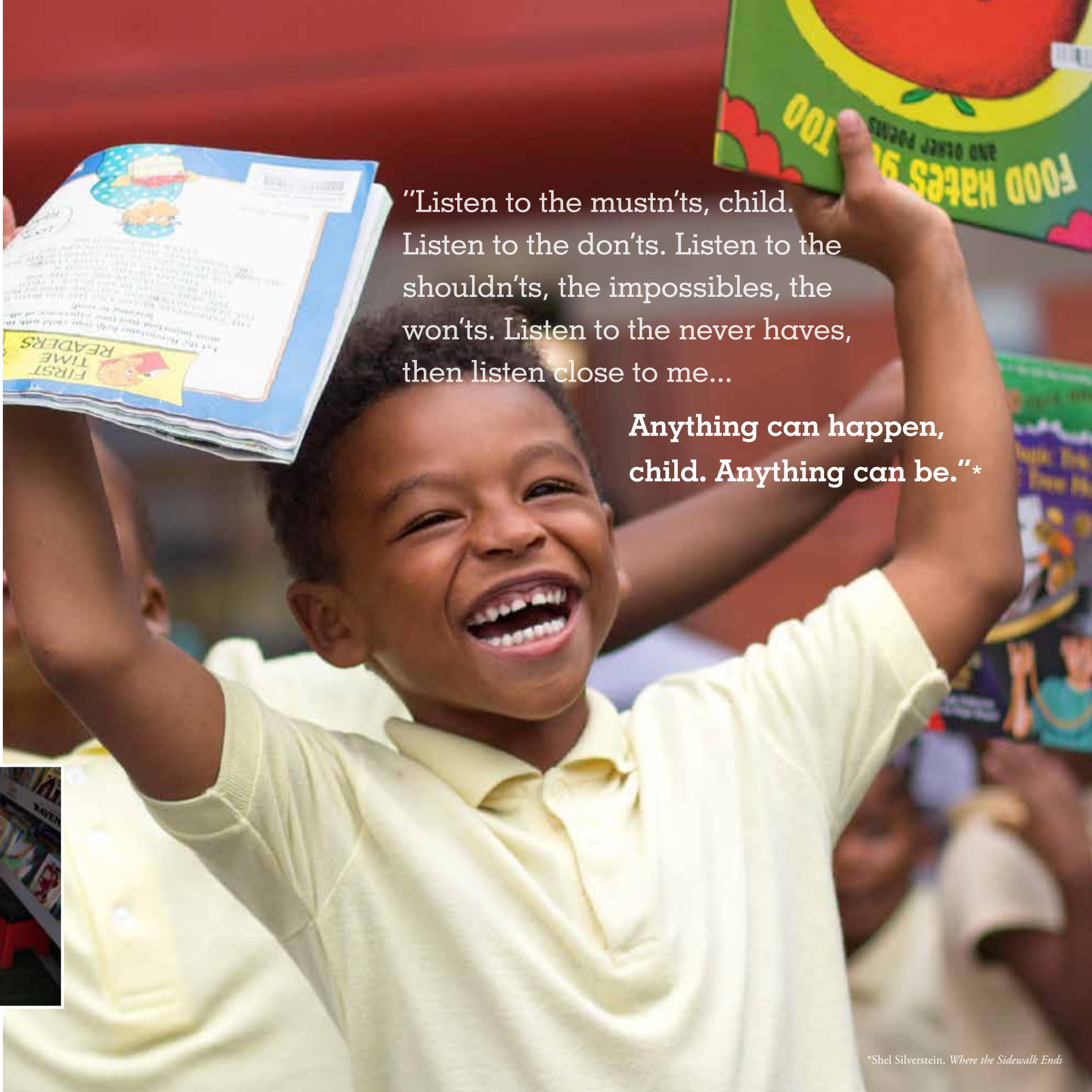
This was an exceptional year for the Book Bank, and in turn, for the people and partners we serve. We moved into a bigger and better warehouse facility. We put more books into more hands than ever before. We forged new partnerships, reached new schools and community hubs and tapped into new sources of funding to keep the momentum going. We're excited to give you a glimpse of our year in this report.

What's possible when individuals, community institutions and schools come together around a common goal? 368,000 books distributed in one year. More than 75,000 children with books to call their own. And we're just getting started. I thank you for the incredible support you have given in the past to make this possible, and without reservation, I encourage you to keep giving! Give of your time, your resources and your books. I promise you won't be disappointed by what's possible.

With deep appreciation,

A handwritten signature in dark ink, appearing to read 'Mark Feiring'.

Mark Feiring



"Listen to the mustn'ts, child.  
Listen to the don'ts. Listen to the  
shouldn'ts, the impossibles, the  
won'ts. Listen to the never haves,  
then listen close to me...

**Anything can happen,  
child. Anything can be."**\*

\*Shel Silverstein, *Where the Sidewalk Ends*





The Maryland Book Bank (MBB) seeks to bridge the literacy gap through increased access to quality age-appropriate books in homes, classrooms and community settings. We do so by equipping students, parents, teachers and local organizations with the power to choose age-appropriate books to build their own libraries.

## Stories we ❤️

“The Book Bank has given my family the greatest gift, which is the love of reading. Every visit brings so much excitement, and we are so grateful to the staff and volunteers for all that they do. My family takes home about 60 books each month to read and enjoy at home. My kids’ reading habits since visiting the Book Bank remind me of Dr. Seuss’ “Green Eggs and Ham.”



*“They will read them in their bed, they will read them on my head. They will read them one by one, they will read them by the ton!” – Book Bank parent*



“The Maryland Book Bank has been an amazing partner over the last three years. Through my membership at the Book Bank, I have been able to provide thousands of books to students at a west Baltimore elementary school as part of my home library program. Each student may choose 3-5 books per month to take home and keep from a monthly selection of hundreds of gently used books sourced primarily through the Book Bank. This past school year alone, I distributed over 3,500 books to students and supplied classrooms with over 700 books to round out their libraries. I have even been able to fulfill special requests from the students for books they have on their wish lists thanks to the extensive selection available at the Book Bank. Thank you, Maryland Book Bank!”

*– Book Bank teacher*

*“I can’t believe I have so many books today!  
This is my favorite day ever!”*



## 2018 By the Numbers

In five years, we have provided nearly 800 organizations and schools across the state of Maryland with high-quality children’s books.

**75,000**  
Number of children  
across Maryland that  
received books in 2018.

2017: 38 | 2018: 69  
Number of Baltimore City  
Title I Schools Served by  
the Bookmobile

The Bookmobile reached  
500 children per week  
during the school year,  
meeting our goal for 2020  
two years early.



2017: 6,000



2018: 28,000

Total Number of Children Served by the Bookmobile

2016: 150,000 Books

2017: 262,000 Books

2018: 360,000 Books Distributed!

The Book Bank set  
out to distribute  
300,000 books this  
year, and thanks  
to the support of  
our donors and  
volunteers, we  
exceeded our goal,  
distributing more  
than 360,000 books.



Bookmobile surveys show a distinct need for books in the home. Children report having only 2-4 books at home, on average.

**17**  
Number of  
Bookmobile  
Special Events

## Bookmobile

The Ravens Bookmobile is our year-round community ambassador, taking hundreds of books at a time directly to children at their schools, rec centers and other community spaces. The Bookmobile was busy in 2018:

In addition to distributing more than 3,000 books for free to the children attending the Baltimore Book Festival this year, our marketing and outreach resulted in three large donations and two volunteer groups visiting the Book Bank.

The Bookmobile was a welcome addition to three Belvedere Square Market “Summer Sounds” concerts. In total, 650 children and their families took home books from these events. We gained a lot of new friends and visibility among the concert goers, many of whom later visited the Book Bank to select or donate more books!

Our beloved free mobile bookstore was also in attendance for Target Nights at the Port Discovery Children’s Museum, a popular event that enables families to visit Port Discovery at a reduced fee and take home two free books. 750 children visited the Bookmobile during the Target Nights and took home 1,500 books! One parent remarked that she brought her children to Port Discovery specifically for the Bookmobile after a visit to their school.

**43 (100%)**

**Number of Baltimore City  
Recreation Centers Served**

In a great new partnership with Baltimore City’s Recreation Centers, 3,000 children received books from the Bookmobile, and each recreation center received a permanent library collection of 50 books. Thanks to a new grant from the Baltimore Children and Youth Fund, we’ll be able to serve all recreation centers in summer 2019 as well.





## Home Library Program

In October 2018, we launched our expanded Home Library Program, in partnership with Baltimore City Schools and Raising a Reader. This program sends students home with 20 new books over the course of a school year. The Bookmobile made its first visit to 11 Baltimore City Literacy Blueprint schools in October and will visit again in the Spring 2019.

1,800 students each selected 10 books in October and will select another 10 in the spring. Students chose from over 3,000 high interest, age appropriate books including picture, chapter and non-fiction books.

**This year we expanded from serving just 2nd grade to providing books for grades 1-3.**

*Raising a Reader* engages families of Pre-K and kindergarten students in literacy activities. By partnering with Raising a Reader and Baltimore City Schools, we can ensure that parents are getting the support they need to encourage a lifelong love of reading well beyond kindergarten.



**For less than \$15.00 we can fully stock a child's home library.**

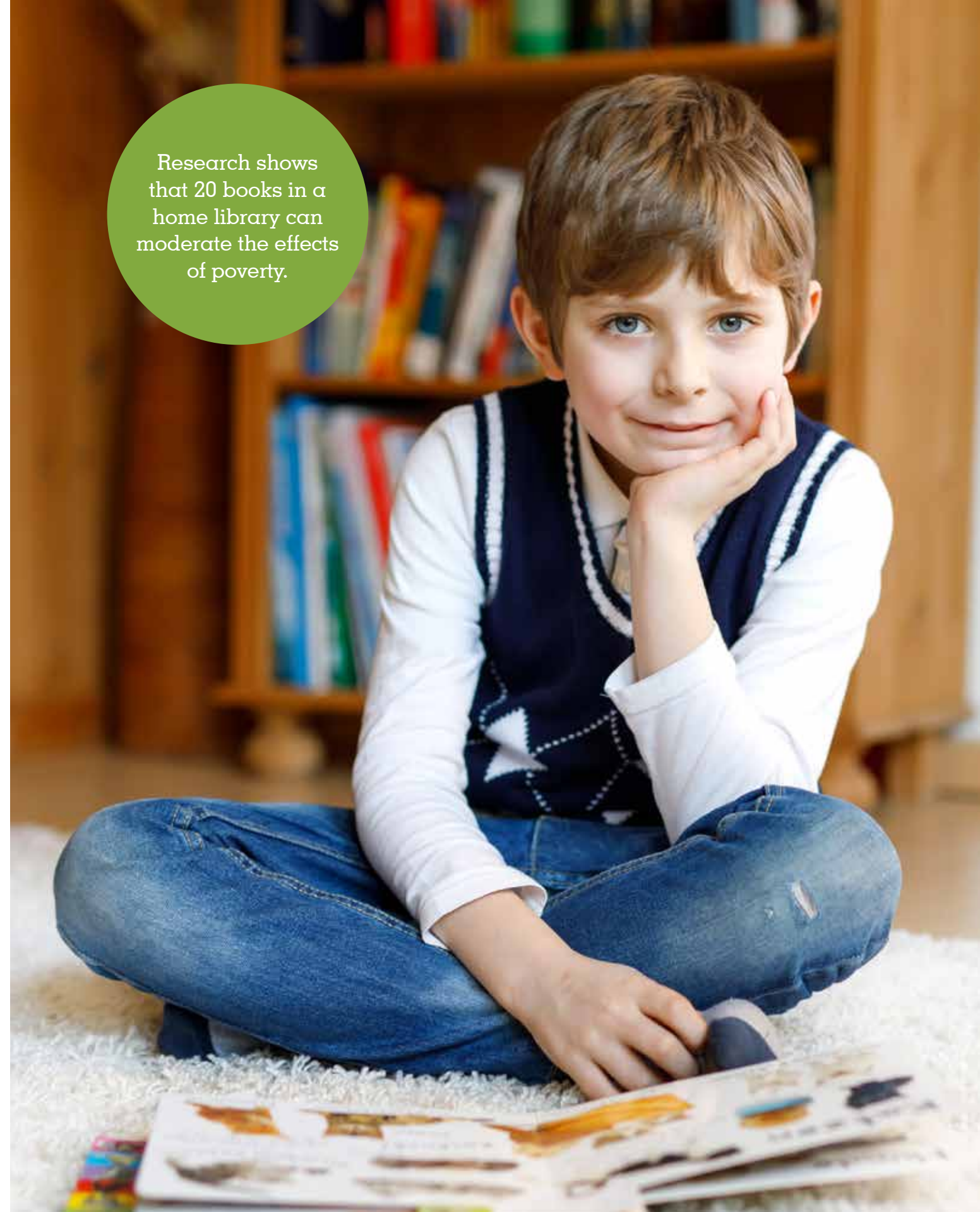


**It costs the Book Bank just \$6.30 per child to distribute ten books and a Book Bank cinch sack.**

### Literacy Blueprint Schools:

- Abbottston Elementary School
- Calvin M. Rodwell Elementary School
- Federal Hill Preparatory School
- Harlem Park Elementary/Middle School
- Highlandtown Elementary School #215
- John Ruhrah Elementary/Middle School
- Lockerman-Bundy Elementary School
- North Bend Elementary/Middle School
- Tench Tilghman Elementary/Middle School
- Woodhome Elementary/Middle School
- Yorkwood Elementary

Research shows that 20 books in a home library can moderate the effects of poverty.

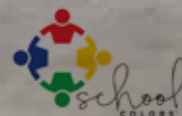
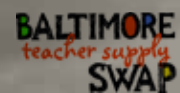




# A Warehouse of Possibilities



Our New Warehouse Neighbors



## In March 2018, we moved into a new warehouse in the Union Mill area.

In addition to giving us much-needed room to grow, the new warehouse has a dedicated loading dock so we can accept truckloads of donated and discounted books for the first time. We are thrilled to now be co-located with other inspiring nonprofits who share our mission of ensuring that children and teachers have what they need to succeed. Our new neighbors include: Bedtime in a Box, Leveling the Playing Field, Teacher Supply Swap, School Colors and Break a Difference.



## We Love our Volunteers

The new warehouse space gives us more room to host groups of our dedicated volunteers. In total, 360 people volunteered with the Book Bank in 2018.

On Books for Kids Day in May, our amazing volunteers collected and sorted more than 20,000 books to stock our shelves and Bookmobile.

## 2018 Volunteer groups included:

Allegis  
Baltimore Collegetown Network  
Business Volunteers  
Casey Foundation  
Central MD Volunteer  
Cohn Reznick  
Exelon  
Firaxis  
Girl Scouts of Central MD  
Howard Bank  
Itineris  
Johns Hopkins in Action  
Kennedy Krieger Institute  
Literacy Lab  
Loyola University  
Oldfields School  
Repair the World  
Rock City Church  
St. Peter's Adult Program  
St. Timothy's School  
Stevenson University  
T. Rowe Price  
TekSystems  
The Park School  
United Way  
University of Baltimore  
Urban Alliance  
Volunteering Untapped  
Volunteers Unlimited

**Thank you to the corporate and individual volunteers who made our mission possible this year!**





## Room to Grow = More Jobs for Baltimore

Our social enterprise book sales program does more than fuel free books for children in the community—it provides jobs and job training for adults. In 2018, our partnership with the Mayor’s Office of Employment Development (OED) allowed the Book Bank to host 10 trainees to learn warehousing skills that can be used in any warehouse environment. Our move to the new warehouse also created the need for two more positions on our warehouse team, and we were thrilled to hire two more of our OED trainees.

Beyond providing valuable job training and employment, our book sales operation provides vital unrestricted revenue. We have also continued our mutually beneficial consignment relationships with local libraries to provide funding for their Friends programs as well as for the Book Bank.

## Help us Write the Next Chapter

### Volunteer

Volunteers are the lifeblood of the Maryland Book Bank. Stop by the warehouse at 1794 Union Ave. on Wednesdays, Fridays and Saturdays, or email Kim at [kcrout@marylandbookbank.org](mailto:kcrout@marylandbookbank.org) to set up a special volunteer event or regular schedule.

### Donate

Give your beloved books a second life! Donate your new and gently used books of all kinds to our warehouse, or host a book donation drive at your school, job or place of worship. We’ll provide the materials and make it fun for your community.

### Give

More than 200 schools have requested a visit from the Bookmobile, so it’s time to grow! Make a financial contribution to the Maryland Book Bank to support our operations and help us reach even more children in Baltimore City and the surrounding counties.

“The world is before you, and you need not take it or leave it as it was when you came in.”

— James A. Baldwin

### Book Donors

Our amazing corporate and individual book donors keep our shelves stocked with books to sell and distribute. The revenue from our book sales are turned right back into free books for kids.

#### 10,000 or More Books

Better World Books  
Planet Aid  
Discover Book  
Thrift Books

#### 1,000 or More Books

Ethan Polt  
Drumm Family  
Warrace Teel  
David Harris  
Hartford Mutual  
Gilman School  
Girl Scout Troop 1889  
Roland Park Country School  
St. Thomas Aquinas Catholic School

#### 500 or More Books

Patty Derby  
Janet Kahn  
Gordon Feinblatt  
Campbell and Co.  
David Ray  
Friends of Light Street



### Financial Donors

#### Foundations and Corporations \$1,000+

The Abell Foundation  
The Annie E. Casey Foundation  
Baltimore Ravens Foundation  
Clayton Baker Trust  
Exelon Foundation  
France-Merrick Foundation  
The Harry and Jeanette Weinberg Foundation  
The Hirschhorn Foundation  
M&T Bank Foundation  
The MOLES  
T. Rowe Price Foundation  
Walmart Foundation

#### Up to \$1,000

Bel Air Middle School  
Blue Pit, LLC  
Dominion Energy  
Gordon Feinblatt, LLC  
Charity Motors, Inc.  
Children First  
Hirsch Electric  
Law Library Association  
Pledgeling Foundation  
Step By Step Children's Learning  
Womble Bond Dickinson  
The Women's Club of Roland Park  
Zeta Phi Beta

#### Individuals \$1,000+

Julia Felscher  
Robert Geer  
Sarah Hackney  
Stuart and Lynn Janney  
Lisa Hill  
Kelly Ripken  
Adriana Roane  
Julian Yochum

#### \$100 to \$999

James Bellow  
Elizabeth Borris  
Elizabeth Buck  
Ruth Clendaniel  
Susan Cohen  
Donna Dannals  
Vincent DeMarco  
Kristin Dodson  
Christopher and Christopher Spert Erckert  
Alex Franks  
Dawn French  
Elissa Hellman  
Don Killgallon  
Harris Levy  
Molly Mahan  
Sara Miller  
Allen Moye  
Gerald Nestadt, M.D.  
Patrick Schoenwetter  
Tracy Shycoff  
Celeste Sollod  
Trent and Tina Stroup  
Alyssa Thomas-Oakley  
Mary Turos  
Tag Wagner  
JoAnne Wells  
To Will  
Doug Woodward

#### Up to \$100

Laura Abel  
A. Averett  
Tiffany Amp  
Mary Carey  
Christina Chambreau  
Sarah Clements  
Marjorie Crawford  
Charles Darney  
Jennifer Davis  
Marcia Dresner  
Christine Fargo  
Rebecca Feters  
Elizabeth Fields  
Shoshana Flax  
Amie Ford  
Christine Forrester  
Carrie Fox  
Theresa Fraizer  
Calvin Frye  
Kristin Gladkowski  
David Glynn  
Bryan Goehring  
Lisa Goodman  
Beth Gorman  
Lynn Gregory  
Malikah Hall  
Lauren Hawley  
Janice Henderson  
Trina Holloway  
Patrice Hughes  
Brian Kasabula  
Dwight King  
Kristine King  
Druet Klugh  
Barbara Leasure  
Sarah Leone  
Sophia Leung  
Daniel Lipstein  
Barbara Lipstein  
Sarah Lohnes  
Michele Lusby  
V. Lynn Rosenthal  
Stephanie Lyon

Ione Madsen Hardy  
Laura Malkus  
Leslie Matthews  
Hilary Matzinger  
Vicki McAduy  
Monia McCarron  
Jamie McCarron  
Kathleen McDermott Kraynick  
Deborah McGinley  
Leanne McNamee  
Wendy Mundis  
Paul Myers  
Carl Neigan  
Donna Nixon  
Christine Parker  
Anjali Patel  
Nichelle Perry  
Brittany Pettus  
June Poole  
James Powers  
Jim Powers  
Richelle Reid  
Jerrika Rhone  
Tia Richardson  
Gregory Robinson  
Kathy Rogers  
Beth Schlein  
Ariel Scotese  
Kristine Sieloff  
Melanie Sims  
Dawn Smith  
Megan Sparks  
Lindsay Sullivan Ed.D.  
Andrea Sutton Clappsy  
Cindy Thorne  
Carol Tucci  
Latia Ward  
Laura Ward  
Janice Warns  
Nicole Warren  
Koreen Waz  
Von Welch  
Danita Wickwire



We’ve Already Reached Nearly 800 Schools and Community Organizations in Maryland

Are your favorites on the list?

1st District Baltimore City Council	Belle Grove Elementary	Chadwick Elementary	Center	Frederick Elementary	Harmony Hills Elementary	Laurel Elementary	Mergenthaler Vocational Technical	Park West Health System, Inc.	Samuel Chase Elementary
7 Day Kiddie Care	Bellows Spring	Changing Lives MD	Dr. Bernard Harris, Sr. Elementary	Free Forrest Elementary	Harper's Helpers	Leith Walk Elementary/Middle	Meridian Public Charter School	Parkville High	Samuel Coleridge Taylor Elementary
7 Oaks Community Center	Belmont Elementary	Charles Carroll Barrister Elementary	Dr. Carter G. Woodson Elementary	Freetown Elementary	Harry And Jeanette Weinberg	Leonard E. Hicks Community Center	Metropolitan AME	Parkville Middle	Samuel F.B. Morse High
901 Arts	Berkshire Elementary	Charles Drew Elementary	Dr. Martin Luther King, Jr. Elementary	Friends of Druid Hill Park	Early Childhood Center	Lewisdale Elementary	Middle Branch Aquatic Center	Pasadena Elementary	Sandalwood Elementary
A World of Friends Learning Center	Bernard Elementary	Chase Brexton Health Care	Dr. Nathan A. Pitts-Ashburton Elementary	Friends of Patterson Park	Hawthorne Elementary	Lexington Market	Middleborough Elementary	Pathways to College, Civic, and	Sarah M. Roach Elementary
Abbottston Heights Elementary	Bethany Baptist Church	Cheder Chabad	Dru Mondawmin Healthy Families	Friends School of Baltimore	Hazelwood Elementary	Liberty Elementary	Middlesex Elementary	Career Readiness at CCBC	Scotts Branch Elementary
Academy for College and Career Exploration	Bethesda Elementary	Cherokee Lane Elementary	Dr. Nathan A. Pitts-Ashburton Elementary	Friendship Public Charter School	Hebbron-Harman Elementary	Liberty Judy Center	Milbrook Elementary	Patterson Park Elementary	Scotts Town Hills
Active Achievers	Beverly Farms Elementary	Cherry Hill Elementary	Dru Mondawmin Healthy Families	Friendship School	Heritage Instructional Services	Liberty Road Rec and Parks at Lyons Mill	Milford Mill Elementary	Patterson Park Public Charter School	Seat Pleasant Elementary
Agape Health Systems, Inc.	Birthday Books Project	Cherry Hill Homes	Druid Heights Resident Association	Fullerton Elementary	High Point High	Lifebridge Potomac Professionals	Milk & Honey Childcare Center	Pedestal Apartment	Sela Public Charter School
AHC Greater Baltimore	Black Girls Vote	Cherrydale Apartments	Ducketts Lane Elementary	Fulton Elementary	High Road School of Baltimore County	Lillian Jones Recreation Center	Mills-Parole Elementary	Perry Hall Christian	Seneca Elementary
AHC Greenspring Apartments	Blossoms of Guyana	Chesapeake Terrace Elementary	Dunbar High	Furley Elementary	Highbridge Elementary	Lillie May Carroll Jackson Charter School	Miracle City Church	Perry Hall Elementary	Sequoyah Elementary
Akoban Foundation	Blow Pierce Academy	Chevy Chase Elementary	Dundalk Elementary	Furman L. Templeton Preparatory Academy	Highland Elementary	Mission of Grace International, Inc.	Montgomery County Collaboration Council	Pershing Hill Elementary	Seton Hill Neighborhood Association
Al Rahmah School	B'more Literacy Tours	Child Care Links	Eager St. Academy	Futures Education Foundation	Hillcrest Elementary	M-n-m Learn and Play Childcare	Monarch Academy Baltimore Campus PTA	Phelps Luck Elementary	Seven Oaks Elementary
Albert Einstein High	Bmore4kidz	Children First of Baltimore	Eagle Academy Public Charter School	Gaithersburg Elementary	Hilltop Elementary	Monarch Academy Public Charter School	Monarch Global Academy	Phoenix Academy	Seventh District Elementary
Alexander Hamilton Elementary	Bnos Yisroel Of Baltimore	Children of Promise	Eagle Lodge No. 8	Gaithersburg Judy Center	Hilton Elementary	Monocacy Elementary	Monobello Elementary/Middle	Pigtown Festival	Seyern Elementary
All 4 One Creative Arts	Board of Child Care- Strawbridge	Children's Manor Montessori	East Baltimore Medical Center	Galway Elementary	Holabird Academy	Montgomery County Collaboration Council	Montgomery County State's Attorney's Office	Pikesville High	Shady Spring Elementary
All My Kids Day Care Center	Bollman Ridge	Childtime Learning Center	Easter Seals Child Development Center	Gan Israel	Hollifield Station Elementary	Montgomery County State's Attorney's Office	Moravia Park Elementary	Pine Crest Elementary	Sharon Baptist Church
Alliance for Community Teachers and Schools	Bon Secours Hospital	Christ Child Society	Eastern Tech	Gardenvillage Community Association Outreach, Inc.	Hot Spring Elementary	Moravia Park Elementary	Morrell Park Elementary/Middle	Pine Grove Elementary	Sheppard Pratt Hospital
Alternative Directions	Bond Mill Elementary	Christian Memorial Church	Edgcombe Circle Elementary	Gardenville Elementary	Howard University	Mosaic Church - Rica	Mosaic Community Services	Piney Branch Elementary	Sherwood Elementary
Annandale Terrace	Bowman Bridge Elementary	Church of The Guardian Angel	Edgewood Elementary	Garret Park Elementary	Imagine Foundations at Morningside	Mount Carmel	Mount Royal Middle	Pleasant Plains Elementary	Shiloh Middle
Annie's Ark Inc	Bren Mar Park	City Neighbors Public Charter School	Edgewood High	Garrett Heights Elementary	Public Charter School	Mount Carmel	Mount Vernon Place Early Learning Center	Plymouth Rock Family Day Care	Shining Stars Childcare
Appletree @ Achievement Prep	Brenda's Little Explorer's Daycare	City Springs Elementary	Edgewood Middle	George Cromwell Elementary	Ingenuity Prep Public Charter School	Mount Royal Middle	Mount Vernon Place Early Learning Center	Point Pleasant Elementary	Sinclair Lane Elementary
Arbutus Middle	Brent Elementary	City Union of Baltimore	Edmondson Heights	George Fox Middle	Inheritance Child Care Center	Mount Vernon Place Early Learning Center	Museum of Industry	Pop Farm	Small Wonders Daycare
Arlington Elementary	Bright Horizons at Tide Point	College Gardens Elementary	Education That, LLC	George W. F. McMechen High	Inspired Hands Early Learning Child Development Center	Ms. Ashley's Childcare	Muvule Academy	Port Towns Elementary	Snow Hill Middle
Armistead Gardens Elementary	Bright Horizons Newbury	Collington Square Elementary	Edward M. Felegy Elementary	George Washington Elementary	International High at Langley Park	Ms. D's Daycare	NACA I	Pot Spring Elementary	South Lake Elementary
Arrow Center for Education	Brock Bridge Elementary	Columbia Academy	Elizabethtown Elementary	Georgetown East Elementary	Itineris, Inc.	Mt. Royal Elementary/Middle	NACA II	Powerhouse	Southgate Elementary
Arundel Elementary	Brook Grove Foundation	Commodore John Rodgers	Elmer A. Henderson: A Johns Hopkins Partnership	Georgian Forest Elementary	J.C. Parks Elementary	Mt. Royal Elementary/Middle	Nantucket Elementary	Pregnancy Aid Center	Speak to My Heart Ministries
Asia America Initiative	Brookfield Christian	Brown Station Elementary	Elmwood Elementary	Guilford Elementary	J.P. Ryon Elementary	Museum of Industry	Restoration Chapel Children's Ministry	Princeton Elementary	Sporting Hill Christian School
Atholton High	Brooklyn Park Elementary	Brown's Memorial Baptist Church	Emmanuel Early Childhood Learning Center	Girl Scouts of Central Maryland	Jackson Road Elementary	Reginald F. Lewis High	Richard Henry Lee Elementary	Queen's Chapel UMC	Spring Creek Home Co-Op
Avalon Elementary	Brown Station Elementary	Bryant Woods Elementary	Empowerment Academy	Glenmar Elementary	James H. Harrison Elementary	Reisterstown Elementary	Riderwood Elementary	Randallstown Elementary	Springhill Lake Elementary
Azal's Education Programs	Brown Station Elementary	Building Owners & Managers Association	Empowerment Temple After School Library	Glenmount Elementary /Middle	James Mchenry Elementary/Middle	Relay Elementary	Ridgebrook Elementary	Reach Out and Read	St Vincent De Paul Head Start
Bais Yaakov	Burnt Mills Elementary	Building Owners & Managers Association	Empowerment Temple AME	Glenn Allen Elementary	James Mosher Elementary	Resident Services, Inc.	Ridgecrest Elementary	Reach Partnership	St. Anne's School of Annapolis
Baltimore Alumnae Chapter	Burtonsville Elementary	Building Owners & Managers Association	Essex Elementary	Glyndon Elementary	Jeffers Hill Elementary	Restoration Chapel Children's Ministry	Ridgely Middle	Readership to Leadership	St. Anthony School
Baltimore City Child Care Resource Center	Bushy Park Elementary	Building Owners & Managers Association	Eutaw Marshburn Elementary	Go and Sin No More Outreach	Jewels School	Richard Henry Lee Elementary	Ridgeway Elementary	Reading Partners	St. Casimir School
Baltimore City Recreation & Parks	Callaway Elementary	Building Owners & Managers Association	Experience Corps	Goddard School of Pasadena	Jewish Academy of Baltimore	Relay Elementary	Riverdale Elementary	Red House Run Elementary	St. Claire Lane Elementary
Baltimore Collegiate School for Boys	Calvary Baptist Church	Building Owners & Managers Association	Fairland Elementary	Gorman Crossing Elementary	Jewish Community Center	Relay Elementary	Riverdale Elementary	Red Pump Elementary	St. John C C Church Youth Department
Delta Sigma Theta Sorority, Inc.	Calvert School	Building Owners & Managers Association	Faith Lane Elementary	Govans Elementary	Joann Leleck At Broad Acres Elementary	Resident Services, Inc.	Riverview Elementary	Reginald F. Lewis High	St. John's Lane Elementary
Baltimore County Department of Health	Calverton Elementary	Building Owners & Managers Association	Falls Meade Elementary	Graceland Park O'Donnell Heights	Jewels School	Restoration Chapel Children's Ministry	Robert W. Coleman Community Organization	Reisterstown Elementary	St. Luke Our Lady of Hope
Baltimore Design	Camp Excel	Building Owners & Managers Association	Featherbed Lane Elementary	Grange Elementary	John Eager Howard Elementary	Richard Henry Lee Elementary	Robert W. Coleman Elementary	Reisterstown Elementary	St. Matthew's New Life United Methodist Church
Baltimore Healthy Start	Campfield Early Learning Center	Building Owners & Managers Association	Federal Hill Preparatory	Great Seneca Creek Elementary	John Paul Regional Catholic	Riderwood Elementary	Rock Bridge Elementary	Reisterstown Elementary	St. Peter School
Baltimore Highlands Elementary	Campfield Early Learning Center	Building Owners & Managers Association	Fellowship Christian	Greater Grace Christian Academy	John Ruhrah Elementary	Ridgebrook Elementary	Rock Creek Forest Elementary	Reisterstown Elementary	St. Stephen's Anglican Church
Baltimore Infants and Toddlers Program	Campfield Early Learning Center	Building Owners & Managers Association	Feynman	Green Street Academy	Johnny Cake Elementary	Ridgecrest Elementary	Rock Creek Valley Elementary	Reisterstown Elementary	St. Ursula School
Baltimore International Enrichment Program	Carney Elementary	Building Owners & Managers Association	Filbert Street Garden	Greenbelt Elementary	Johns Hopkins Bayview	Ridgely Middle	Rock View Elementary	Reisterstown Elementary	St. Vincent De Paul
Baltimore Leadership School for Young Women	Carol Creek Montessori Public Charter School	Building Owners & Managers Association	Fishes & Loaves Pantry, Inc.	Greencastle Elementary	Johns Hopkins Community Physicians	Ridgeway Elementary	Rockburn Elementary	Reisterstown Elementary	Stadium School
Baltimore Medical System	Catherine T. Reed Elementary	Building Owners & Managers Association	Flora Singer Elementary	Graceland Park O'Donnell Heights	Johnston Square Elementary	Riverdale Elementary	Rogers Heights Elementary	Reisterstown Elementary	Star- Spangled Banner Flag House and Museum
Baltimore Montessori Public Charter School	Catholic Charities	Building Owners & Managers Association	Flower Hill Elementary	Grange Elementary	Judy Center at Cradlerock	Riverview Elementary	Rognel Heights Elementary/Middle	Reisterstown Elementary	Steuart Hill Academic Academy
Baltimore School for the Arts	Catonsville Elementary	Building Owners & Managers Association	Flower Valley Elementary	Great Seneca Creek Elementary	Kennedy Krieger Institute	Robert W. Coleman Community Organization	Roland Park Elementary/Middle	Reisterstown Elementary	Stevens Forest Elementary
Banneker Blake Academy	Catonsville High	Building Owners & Managers Association	Forest Hill Elementary	Greater Grace Christian Academy	Kentra Care Organization	Rock Creek Valley Elementary	Rolling Knolls Elementary	Reisterstown Elementary	Stonegate Elementary
Bar Association of Baltimore City	CCBC Owings Mills	Building Owners & Managers Association	Forest Park Senior High	Green Street Academy	Kettering Middle	Rock View Elementary	Rolling Terrace Elementary	Reisterstown Elementary	Stoneleigh Elementary
Barclay Elementary	Cecil Elementary	Building Owners & Managers Association	Forest Ridge Elementary	Greenbelt Elementary	Kiddys Korner	Rockburn Elementary	Roots and Branches Elementary	Reisterstown Elementary	Stonewall Daycare
Barnaby Manor	Cecil Kirk Recreation Center	Building Owners & Managers Association	Fort Elementary	Greencastle Elementary	Kingdom Life Church	Rockburn Elementary	Rosaryville Elementary	Reisterstown Elementary	Successful Children Learning Center
Barnard Elementary	Cedar Lane Pre	Building Owners & Managers Association	Fort Smallwood Elementary	Greenspring Montessori	Kings Home Academy	Rockburn Elementary	Roscoe Nix Elementary	Reisterstown Elementary	Suitland Elementary
Barnesly Elementary	Cedar Tree Academy	Building Owners & Managers Association	Fort Towns Elementary	Growing Needs Foundation	Kinmore Middle	Rockburn Elementary	Rosedale Baptist	Reisterstown Elementary	Summit Hall Elementary
Battle Grove Elementary	Cedermere Elementary	Building Owners & Managers Association	Fort Worthington Elementary	Gunpowder Elementary	KIPP Baltimore	Rockburn Elementary	Rosemont Elementary	Reisterstown Elementary	Sunset Elementary
Battle Monument	Centennial Lane Elementary	Building Owners & Managers Association	Four Seasons Elementary	Gwynns Falls Elementary	KIPP Harmony Academy	Rockburn Elementary	Roslyn's Creative Learning Center	Reisterstown Elementary	Sussex Elementary
Bay Brook Elementary	Center for Innovation and Leadership in Special Education	Building Owners & Managers Association	Difference Makers	Halder Academy	Kita's Angels	Rockburn Elementary	Running Brook Elementary	Reisterstown Elementary	Swansfield Elementary
Bear Creek Elementary	Center for Pregnancy Concerns	Building Owners & Managers Association	District Heights Elementary	Halethorpe Elementary	La Petite Academy	Rockburn Elementary	Safety City Day 2018	Reisterstown Elementary	Talking Hands Incorporated
Bedford Elementary	Center for Urban Families	Building Owners & Managers Association	DMV Youth Initiative	Hamilton Elementary Middle	Lakeland Elementary Middle	Rockburn Elementary		Reisterstown Elementary	Talmudical Academy of Baltimore
Beechfield Elementary	Central Church of Christ	Building Owners & Managers Association	Dogwood Elementary	Hammond Elementary	Lakewood Elementary	Rockburn Elementary		Reisterstown Elementary	Taneytown Elementary
Bel Pre-Elementary	Centro Nio	Building Owners & Managers Association	Dorchester County Public Schools	Hampton Elementary	Landsdowne Elementary	Rockburn Elementary		Reisterstown Elementary	Templeton Elementary
	Centro Sol	Building Owners & Managers Association	Dorothy I. Height Elementary	Hand & Hand Early Intervention	Lansdowne Elementary	Rockburn Elementary		Reisterstown Elementary	Tench Tilghman Elementary/Middle
		Building Owners & Managers Association	Fred B. Ledig Rec. Center	Hanover Hills Elementary	Lansdowne Elementary	Rockburn Elementary		Reisterstown Elementary	Tgq Cutz
		Building Owners & Managers Association		Harford Community Christian	Lansdowne Elementary	Rockburn Elementary		Reisterstown Elementary	The Arc of Baltimore
		Building Owners & Managers Association		Harford Heights Elementary	Lansdowne Elementary	Rockburn Elementary		Reisterstown Elementary	The Baltimore Montessori
		Building Owners & Managers Association		Harlem Park Elementary Middle	Lansdowne Elementary	Rockburn Elementary		Reisterstown Elementary	The Chesapeake Center
		Building Owners & Managers Association		Harmon Elementary	Lansdowne Elementary	Rockburn Elementary		Reisterstown Elementary	The Community Builders, Pedestal Gardens



The Empowerment Academy	Trinity	Victory Villa Elementary	Westport Free Library	Woodbourne Day School
The Estep Experience	Truesdell Education Campus	Vincent Farm Elementary	Wheatley Education Campus	Woodbridge Elementary
The Family Tree	Tunbridge Public Charter School	Violetville Elementary	Wheaton Woods Elementary	Woodholme Elementary
The Fulton Community Association	Turning Point Education Services	Walden Woods Elementary	Whitelock Community Farm	Woodlawn High
The Gateway School	Twinbrook Elementary	Warren Elementary	Whitestone Baptist Church	Woodlin Elementary
The Goddard School	U2can, Inc.	Washington Grove Elementary	Wilde Lake High	Woodmore Elementary
The H.O.P.E. Academy	Union Baptist Head Start	Watch Me Grow Childcare	Wildwood Elementary/Middle	Woodridge Elementary
The Highlandtown Pre	United Way of York County	Watchful Eye Daycare, LLC	Wilkes School at Grace and	Woodslane Daycare
The Journey School	University of Maryland Center	Waterloo Elementary	St. Peter's	Worthington Elementary
The Joy of Learning Center	for Study	Watkins Mill Elementary	William Paca Elementary	Wyman Park Peds
The New Century School	University of Maryland Family	Watson Hall Montessori	William Paca Old Post Road	Y Head Start Baltimore City
The Cathedral of Mary Our Queen	Medicine Clinic	Waverly Elementary	Elementary	Y Head Start Eldorado
The Seed School of Maryland	Uplift Academy, Inc.	Wayside Elementary	William Pinderhughes	Y In Central Maryland Baltimore
Thomas Jefferson	Uproar Care, Inc.	We Imagine	Elementary/Middle	County Head Start
Elementary/Middle	Uproar Church	Weller Road Elementary	William Tyler Page Elementary	Y In Central Maryland Head Start
Thomas S. Stone Elementary	Urban Teachers	Wellwood International	Winand Elementary	Yaya's Book Club
Timber Grove Elementary	Urbana Elementary	West Town Elementary	Windfield Elementary	York Women's Association
Tiny Tator Tots	Van Bokkelen Elementary	West Towson Elementary	Windsor Hills Elementary	Young Audiences Arts for Learning
Torah Institute	Vanguard Collegiate Middle	Westchester Elementary	Winfield Elementary	Your Child's Bliss
Total Healthcare	Vansville Elementary	Western High	Wingate Elementary	
Touchpoint Baltimore	Verona High	Westminster Elementary	Winning Souls Evangelistic Church	
Transformation of Life Christian	Veterans Elementary	Westport Academy	Wolfe Street Academy	
Center	Victorious Attitudes	Elementary/Middle	Women Behind the Community, Inc.	

# Coming in 2019: The One-Millionth Book

In 2019, the Maryland Book Bank will distribute its one-millionth book, and we need your help. Stay tuned for ways YOU can help us decide what book we'll choose, who will receive it and how we'll commemorate this outstanding milestone.

## Year-End Financials

The Book Bank continues to grow and expand its reach through sales of donated books and grants and financial contributions from our generous supporters. Our strong financial practices sent us into 2019 in a positive position.

### REVENUE AND SUPPORT

Book Sales	406,297
Gifts in Kind (Donated Books)	2,986,455
Grants	195,110
Program Income	22,979
Other Income Not-for-Profit	3,720
Individual Giving	38,427
Warehouse Collaborative	21,197

**Total Revenue and Support** **\$3,674,185**

### Cost of Book Sales

Consignment Commissions	15,061
Shipping	103,316
Seller Fees	145,119
Indaba Systems	15,848
Books	537,786
Shipping Supplies	8,475

**Total Cost of Book Sales** **\$825,605**

**Gross Revenue and In-Kind Support** **\$2,848,580**

### EXPENSES

Salaries and Wages	155,412
Fees, Taxes, Insurance	33,182
Professional Services	41,971
Supplies, Office Goods, Postage	20,616
Rent	48,610
Equipment Rental	2,024
Utilities, IT, Telecomm	25,757
Repairs and Maintenance	5,911
Marketing	18,452
Travel & Meetings	4,121
Vehicle Expense	4,632
Depreciation	27,712
Miscellaneous	3,370

**Total Expenses** **\$391,770**

### NET REVENUE AND SUPPORT

Net Revenue and Support	\$2,456,810
Donated Goods	\$2,405,577
Increase in Net Assets	\$51,233





We are grateful to our team of staff and board for another year of growth and learning.

### Staff

Mark Feiring, *Executive Director*  
Kimberly Crout, *Program Manager*  
Kiera Wolfe, *Marketing Coordinator*  
Harvey Nixon, *Warehouse Supervisor*  
Tracey Hipp, *Inventory Manager*  
Lakia Lewis, *Shipping Manager*

### Board of Directors

#### Chair

Lindsay Sullivan, Amplify Education

#### Treasurer, Finance Committee Chair

Sarah Hackney, Exelon

Kirstin N. Dodson, T. Rowe Price

Alex Franks, M.L. Lichtenberg & Associates, LLC

Brian Kasabula, M&T Bank

Adriana Roane, Exelon

Christopher Sperl, Greencastle Elementary,  
Programming Committee Chair

Mary Turos, Brain Cog

Doug Woodward, TD Private Client Group,  
Marketing Committee Chair

#### Emeritus:

Ashley Bell, The Brickman Group

Kate Feiring, Roland Park Country School

Eliza McLaren, Rye Country Day School

Mark Smith, World Vision

